

Message Text

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PAGE 01 STATE 065232

62

ORIGIN COME-00

INFO OCT-01 EA-06 ISO-00 EB-07 /014 R

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R 220046Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE

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E.O. 11652: N/A

TAGS: BEXP, AS

SUBJECT: RADIO AUSTRALIA'S NEW TRANSMITTING FACILITY

--- AT PERTH

1. TECHNOLOGICAL COMMUNICATIONS INTERNATIONAL CONTACTED
MAJOR EXPORT PROJECTS DIVISION REGARDING SUBJECT TENDER.
TCI ADVISES THAT THE AUSTRALIAN POSTAL AUTHORITY TENDER

CALLED FOR TWO SEPARATE ITEMS CONSISTING OF TRANSMITTERS
AND ANTENNA OR A TURNKEY BID COVERING THE ENTIRE
INSTALLATION. TCI BID ANTENNA ONLY AND IS NOT AWARE OF
OTHER U.S. COMPETITION. OTHER INFO INDICATES COLLINS
RADIO MAY HAVE BID ON TURNKEY BASIS. TCI EXPECTS TO BE
SHORT LISTED AND WILL TRAVEL TO AUSTRALIA FOR TECHNICAL
DISCUSSIONS IN APPROXIMATELY TWO WEEKS.

2. TCI IS PARTICULARLY CONCERNED WITH BROWN BOVARI AS
COMPETITION ON THIS PROJECT WHOM THEY SAY OFFERED TURNKEY
BID AND MAY HAVE THE INSIDE TRACK.

3. WOULD APPRECIATE CONSULATE INVESTIGATING AND REPORTING
ANY INFO RELATING TO COMPETITIVE POSITION OF U.S. FIRMS
PLUS ANY RECOMMENDATIONS AS TO HOW US FIRMS MAY IMPROVE
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PAGE 02 STATE 065232

CHANCES OF PARTICIPATION. TCI HAS ALSO REQUESTED THAT

CONSULATE EXPRESS USG INTEREST FOR US PARTICIPATION IN
PROJECT. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Film Number: D750101-0554
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Handling Restrictions: n/a
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ISecure: 1
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Authority: MartinML
Review Comment: n/a
Review Content Flags:
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